Learning outcomes ICB4



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Version control

Version	Date	Valid from
Version 2.0	30-04-2025	01-09-2025

Configuration Management

Date	Version	Section	Adaptation
01-06-2016	1.0	All	First final version.
08-06-2016	1.01	All	Some corrections made.
12-06-2016	1.02	All	Layout adjusted and further corrections
26-06-2016	1.1	All	Add PMO learning outcomes levels and latest changes (including translation of English final attainment levels into Dutch, reformulations, etc.) as a result of drafting exam guide texts.
11-08-2016	1.2	C32, C51, G51c, V21, V51, V92, V102, V111,	Numbering topics and spelling and word errors corrected
01-12-2017	1.3	All	Adjust PMO requirements (and some for B, C, D)Textual changes
27-02-2018	1.3	cover page	Incorrect link reference removed
01-09-2021	1.4	C28b, C29a, V71a	Modify three learning outcomes
14-01-2025	1.5	Miscellaneous	Process book Project Management by ICB4, first edition and update
30-04-2025	2.0	Miscellaneous	Streamlining concepts of final requirements, exam guide and Dutch translation of IPMA book.



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1 Legend

CE	Competence element according to ICB4: successively Group (Perspective, People or Practice), Sequence number of the competence and Competence name				
No.	Subject number code or letter code of the final term				
Subject	Learning outcomes grouping. Within each competency element, the learning outcomes are grouped into one to a maximum of nine "topics.				
Topic and final term coding	Each learning outcome has a code for reference. It is structured as follows: capital-number-number-small letter				
	The capital letter represents the competency group, as follows:				
	 C: Contextual competences (Perspective) G: Behavioral competences (People). V: Technical/Professional competentes (Practice). 				
	The letter is followed by a number (one or two digits) indicating the sequence number of the competency within the competency group.				
	This is followed by a number indicating the sequence number of the topi within the competency, for example:				
	 C11: Perspective 1, topic 1 C29: Perspective 2, topic 9 V131: Practice 13, topic 1 				
	Within each subject, each final term has a letter code, for example:				
	• G32b: People 3, topic 2, final term b ("Active listening").				
Explanation	Explanation of final term or reference to relevant literature				
B, C, D	IPMA level (respectively IPMA-B, IPMA-C, IPMA-D				
b, t, a	(Maximum) level at which the final term can be asked:				
	${f b}$ - understanding, ${f t}$ - applying or ${f a}$ - analyzing.				
	As a basis, understanding is assumed at D-level, applying at C-level and analyzing at B-level, respectively.				



2 Taxonomy

b = Unde	erstanding	$t = A_1$	pply	a = Aı	nalyze
Verbs	Independent nouns	Verbs	Independent nouns	Verbs	Independent nouns
Recognize	Terms	Apply	Situations	Analyze	Analyses
Nominate	Facts	Drafting	Applications	Distract	Models
Compare	Processes	Implement	Principles	Review	Problems
Describe	Relationships	Calculate	Criteria	Design	Conclusions
Define	Standards	Define	Rules	Prioritize	Predictions
Declare	Rules	Choose	Methods	Relate	Comment
Reproduce	Criteria	Resolve	Conclusions	Conclude	Concepts
Explain	Methods	Distract		Balance	

3 Learning outcomes

3.1 Contextual competency elements (Perspective).

No.	Topics	Explanation	В	C	D	Explanation
CE	Perspective 1: Strategy					
C11	Mission, vision and strategy					
a	Mission and vision of organizations		b	b	b	
b	Core values of an organization		b	b	b	
С	7-S Framework© - McKinsey Consulting		b			
d	Business Model Canvas©	Business Model Generation - Osterwalder, 2010	b	b		
е	SWOT analysis		a	t	b	
f	Strategy and strategic goals		b	b	b	
C12	Strategic performance management					
a	Benefits Management		b			
b	Strategic performance management	- Performance indicators - Balanced Scorecard©	t	b		
С	Benchmarking		a	t	b	
C13	Investment calculations		Ļ			
a	Investment calculations	Including ROI	a	t	b	
b	NPV calculation	Incl. the concepts of Cost of Capital (WACC), discount rate, opportunity costs, sunk costs, Internal rate of return,(IRR)	a	t		
С	Payback period, break-even point		a	t		
C14	ğ ,					
a	Business case document (format and features)	Financial and non-financial benefits.	a	t	b	



No.	Topics	Explanation	В	C	D	Explanation
b	Baseline scenario, base scenario, delta measurement		a	t	b	
С	Business case client and contractor.		a	t	b	
d	Relationship business justification and project life cycle		a	t	b	
е	Relationship to feasibility study and benefit reviews and post-investment assessment		а	t	b	
CE	Perspective 2: Governance, str processes.	ructures and				
C21	Project Management					
a	What is a project		а	t	b	
b	What is project management		a	t	b	
С	Position projects	Position of projects in organization	a	t	b	
d	Way of working	Improvising, routinely and systematically	a	a	b	
е	Conditions and characteristics of a project		a	a	t	
f	Reasons for implementing a project		a	a	t	
g	Projects within the life cycle of a product		b	b	b	
h	Phasing, controlling and deciding	Management aspectsTriple constraint and iron square.	a	t	b	
i	Multi-level projects		a	t	b	
C22	Dyogram Managament					
a	Program Management Program and program management		t	b		
b	When to choose a program		t	b		
С	Differences between projects and programs		t	b		
d	Program organization: roles and associated tasks, responsibilities and authority	Program principal, sponsor, sponsor group, program manager, change managers, program office, program steering committee, program assurance	t	b		
е	Multi-organization programs	E.g. public-private partnership	b			
f	Program life cycle	Program phases and plateau transitions	b			
g	Core documents of a program	Vision document, blueprint, goal tree, program plan, business case	b			
COO	Portfolio Managament					
C23	Portfolio Management Portfolio and multi-project	Management through				
a	management	projects	b	b	b	



No.	Topics	Explanation	В	C	D	Explanation
b	The portfolio organization		t	b		_
С	Prioritization of projects and programs	Develop a portfolio annual plan	t	b		
d	Portfolio Process		t	b		
C24	Setting up PPP and PMO organizations.					
a	Characteristics PMO		t	b		
b	Added value PMO	Services Portfolio PMO	t	b		
С	Steps in introducing PPP organization	Effects on the organization upon implementation	t			
C25	Organization Theory					
a	Permanent organization	Line, staff and auxiliary servicesSeparation of functionsPrimary process	a	t	b	
b	Organizational configurations	Mintzberg on management - Mintzberg (5 basic configuration)	t	b		
С	Flat versus hierarchical organization	Span of control, depth of control	a	t	b	
d	Supply chain/chain management	Effects of the relationship with suppliers and client organizations in the chain on the approach to the project or program.	t	b		
e	Project and permanent organization interfaces	At strategic, tactical and operational levels, - Matrix, autonomous and functional project structure	a	t	b	
f	Systems approach	Turretteriar project cor accure	a	t	\exists	
g	TQM Total Quality Management		b			
h	Theory of constraints		t			
C26	Project, program and portfolio managemethods	ement standards and				
a	ISO Standard 21500:2021, Guidance on Project Management©.		b			
b	Project management standards	Essence of and differences between international standards (PMBOK guide, PRINCE2, PM ²).	b			
COT	Drogogo dovolonment weeks de					
C27	Process development methods	Agile manifesto and agile				
a	Agile	principles and values	a	t	b	
b	Scrum	Roles, events, artifacts, concepts	t	t	b	



			1 -	Τ-		
С	Lean Six Sigma	DMAIC and DMADV	b	b		
d	Kanban		t	t	b	
C28	Personnel Management					
a	Role of project, line and HR manager in HRM of project employees	In acquisition, management and termination/responsibilitie s, dependencies and cohesion between project and standing organization	b	b		
b	Competency Management	and standing organization	t	b		
	Knowledge Management		t	b		
С	Kilowieuge Management		ι	U		
620	Pin an aid a desiriate ation					
C29	Financial administration	Pr 1 1 1 1 1 1				
a	Cost Classification	Fixed and variable costs, direct and indirect costs	b	b	b	
b	Allocation of indirect costs		b	b		
С	Fundamentals of financial accounting	Fundamentals of financial accountingAccounting records	b	b		
d	Annual financial Statements	- Balance sheet, Profit & Loss statement (EBIT and EBITDA), cash flow statement, IFRS	t	b		
e	Investments and depreciation	Operating expenditures (OPEX) and Capital expenditures (CAPEX).	b	b		
f	Valuation of projects	Projects in progress	t	b		
CE	Perspective 3: Compliance, staregulations.	ndards and				
C21	Sustainability					
C31	Sustainability	Doonlo planet profit				
a	Sustainable development	People, planet, profit Triple bottom line	a	t	b	
b	CSR: Corporate Social Responsibility	Corporate social responsibility© (CSR)	t	b	b	
С	ISO standard 26000: 2010 CSR		b			
C32	Laws and regulations					
a	Areas and forms of law	- Private law, Public law, Mandatory, regulatory and supplementary law	b	b		
b	Responsibilities of the project manager in law enforcement		t	b	b	
С	Agreements		a	t	b	
d	Failure to perform a contract	Strict liability	a	t	b	
e	Unlawful act	Strict liability, causation	b	b	b	
f	Norms, regulations and standards	<u> </u>	t	t	b	
g	Intellectual property law	Copyright patent and trademark law, patent, licensing	b	b		



h	Supervisory bodies		b	b		
C33	Health, security, safety and environme	nt				
a	ARBO (OHS) legislation	Risk inventory, safety plan, duty of care	t	b	b	
b	Millieu legislation	Environment Act, Environment permit, Environmental permit, EIA (environmental impact assessment), environmental offenses.	b	b		
С	Legislation on data security, privacy, etc.		t	b	b	
d	Security		t	b	b	
CE	Perspective 4: Power and inte	rests				
044	Y 0 11 1					
C41			1.	1.	1.	
a	Power and authority Principles of influence - Robert B		D	b	D	
b	Cialdini		t	t	b	
С	Sources of interest		a	b		
d	Power sources	PESTLE analysis	a	t	b	
CE	Perspective 5: Culture and val	ues				
CE4	Colleges and only a					
C51	Culture and values					
a	Projects in relation to culture and values		t	t	b	
b	Culture Dimensions	Culture and organizations - Hofstede	a	t	b	
С	Organizational culture and decision- making	Investigating and changing organizational culture - Quinn	b			
d	Organizational culture model - Schein	Values, artifacts and assumptions	b	b	b	

Behavioral competency elements (People). 3.2

No.	Topics	Explanation	В	C	D	
CE	CE People 1: Self-reflection and self-management					
G11	Self-reflection and analysis					
a	Emotional intelligence - Goleman	Self-awareness, self-management, social skill, empathy, motivation	t	b	b	
b	- Rational-Emotional Therapy© (RET)		b	b		
С	- Johari diagram		t	t	b	



No.	Topics	Explanation	В	C	D	
d	- Core quadrants	Inspiration and quality in organizations - Daniel D. Ofman	a	t	b	
G12	Personal goal setting and time	management				
a	Self-motivation		b	b	b	
b	Steps in goal setting	Goal setting - Locke and Latham	t	b		
С	Seven Characteristics of Effective Leadership (Covey)		t	b		
d	Personal time management	Eisenhowermatrix	t	t	t	
e	Techniques personal time management		t	b		
G13	Stress Management					
a	Tension versus stress / burnout	Balance between load and load capacity	b	b	b	
b	Symptoms & triggers of stress		b	b	b	
С	Stress management for self and others	Relaxation techniques, reduce physical, emotional and rational tension	b	b	b	
d	Intervention techniques for reducing stress	Vitalizing/energizing, team building activities, escalating and deescalating	b	b		
CE	People 2: Personal integ	rity and reliability				
G21	Ethics					
a	Types of ethics	Virtue ethics, duty ethics, consequence ethics, care ethics	t	b	b	
b	Social justice and sustainability principles		t	b		
С	Personal ethics versus business ethics		b	b		
G22	Reliability					
a	Aspects of reliability	Consistency/Transparency/Consequent action/Predictability	b	b	b	
b	Building reliability in a network of stakeholders	Strong and weak ties (The strength of weak ties - Granovetter)	t	b		
С	UN Universal Declaration of Human Rights.		b	b		
CE	People 3: Personal com	nunication				
G31	Communications					
a	Communication model	Transmitter, channel, receiver, message, feedback, noise	b	b	b	



	-	P. 1	_	_	_	
No.	Topics	Explanation	B	C	D	
b	Communication aspects	How do you mean? - Schultz von Thun: Content, relational, expressive, appealing	a	t	b	
С	Communication channels	Oral, written, audiovisual, digital (including social media)	b	b	b	
d	Miscommunication and noise	Selective perception, cognitive dissonance, internal and external noise	a	t	b	
е	Criteria for good communication	Effective, efficient, acceptableUnderstandable (connect with target audience)	a	a	t	
G32	Conversation Skills					
a	Verbal and nonverbal communication		t	t	t	
b	Active listening	Hm, summarize, paraphrase and ask through; report making, empathy	t	t	t	
С	Asking the right questions	Open, closed, suggestive and rhetorical questions	t	t	t	
d	Giving and receiving feedback		a	t	t	
e	Bad news conversation		t			
G33	Meeting					
a	Effective meetings	Success and failure factors and interventions during preparation, actual meeting and follow-up	a	t	b	
b	Agenda and agenda items	Layout and order of agenda itemsOpinion forming, commenting, decision-making and planning phases	a	t	b	
С	Meeting roles	Chairman, secretary or note taker, participant	a	t	b	
G34	Workshops					
a	Feature workshops		b	b	b	
b	Setting up and conducting workshops	Process steps and workshop phases	a	t	b	
С	Roles and responsibilities workshops	Workshop owner, facilitator, participant and secretary/workshop supporter	a	t	b	
G35	Presenting					
a	Effectiveness presentation	Speaking schedule, verbal and nonverbal behavior, connecting with target audience	a	t	b	
b	Elevator pitch		t	t		
С	Considerations of good visual support presentation		a	t	b	
				_		



No.	Topics	Explanation	В	C	D
G36	Communicating in writing				
a	Communicating effectively in writing	Requirements: comprehensibility; accuracy; conciseness; attractiveness	a	t	b
b	Design and structure documents	Each communication includes the theme of the text, the <i>questions</i> to be discussed and the <i>answers</i> to those questions	a	t	b
CE	People 4: Relationships	and engagement			
G41	Openness				
a	Creating an open project culture	Action science - Argyris (model 1/model 2).	b		
b	Aspects, characteristics and policies regarding openness	- Frankness, accessibility, compassionate and introspective openness - Influence corporate culture, confidentiality and security aspects	а	t	b
G42	Advising	Due acce Committeetian Descripted			
a	Role of PM as advisor	Process Consultation Revisited - Schein (3 models, 10 principles)	a	t	
b	Relationships in consulting work	Below-above / together-against	t	b	
G43	Motivation				
a	Motivation and hygiene factors	How Do You Motivate Employees - Herzberg	t	b	
b	Maslow hierarchy of needs	Ü	t	t	b
CE	People 5: Leadership				
G51	Leadership Differences and similarities				
a	between leadership and management		b	b	b
b	Leadership	Three Levels of Leadership - Scouller (public, private and personal leadership)	a	b	
С	Situational leadership	According to Johnson, Hersey & Blanchard	t	t	b
d	Styles of leadership	Leadership that gets results - Goleman. Authoritative style, relational style, democratic style, coach style, pacesetting style and authoritarian style.	t	t	
е	Influence and involvement	Circles of influence and involvement	t	t	b
f	Assertiveness	Assertiveness vs. compliantness vs. aggressiveness	t	t	b



No.	Topics	Explanation	В	C	D	
g	Balance role perceptions and role expectations		t	b		
h	Coaching		t			
I	Servant leadership		t			
j	Vroom and Yetton decision model		t			
CE	People 6: Teamwork					
G61	Life cycle teams					
а	Team development stages	 Model of Tuckman: Forming, storming, norming, performing and adjourning Team building 	t	t	t	
b	Phases of team formation in relation to situational leadership		t	t	b	
CCO	Cu gangaful ta anna					
G62	Successful teams	Professional and work content,				
a	Team composition	collaboration and competence	t	t		
b	Team Roles	Team roles - Belbin	t	b		
С	Dealing with resistance, the need for 'difficult' people on the team		t	t	b	
d	Causes, symptoms and occurrence of group blindness		t	b		
е	Management of remote teams		t	b		
f	Develop an effective project culture		t	b		
CE	People 7: Conflict and crisis					
G71						
a	Crisis Plan	Content and composition	t			
b	Crisis and crisis management	Desired leadership style and competences when managing crisis	t	b		
G72	Conflict Management					
a	Types of conflicts	Business, scarcity, power and socioeconomic conflicts	b	b	-	
b	Functional vs. dysfunctional conflicts		b	b	b	
С	Stages in a conflict	Pondy: 4 stage escalation model (1 Latent, 2 Perceived, 3 Felt, 4 Manifest)	t	t	b	



No.	Topics	Explanation	В	C	D	
d	Conflict deregulation mechanisms in different phases of conflict		a	t	b	
е	Styles of conflict management	Thomas & Kilmann model	t	t	b	
f	PM in different roles in conflicts		t	t		
CE	People 8: Resourcefulness					
C01	Troubleshooting					
GOI	Troubleshooting Cause identification and	Cause-effect diagrams, analysis				
a	analysis techniques	techniques, systems approach	t	b		
b	Solution identification and analysis techniques	Among other things, expert opinion, scenario analysis, value analysis and SWOT analysis	t	b		
c	Solution assessment and evaluation techniques	Among others, prototyping for assessment and multicriteria analysis for evaluation	t	b		
d	Decision-making techniques	Consensus, majority, unanimity, compromise, authority, delegation	t	t	b	
e	Analytical problem solving	, , , , , ,	t	t	b	
G82	Creativity	Charles di anciente de la constante de la cons				
a	Stages in the creative process	Starting, diverging, converging and decision-making phases	t	t	b	
b	Divergent creativity techniques	Solution-focused formulation, mind mapping, brainstorming, analogies, brown paper session	t	t	b	
С	Additional divergent creativity techniques	Inside-out listening, formulating stepping stones, lateral thinking and De Bono's Thinking Hats)	b			
d	Converging creativity techniques	Nominal choice as an example of filtering, and mood boards/cartoons and mirror conversations as examples of developing	t	t	b	
e	Additional convergent creativity techniques	COCD-box© and sensory deepening in addition to more analytical techniques such as value analysis and scenario analysis	b			
f	Structured decision-making procedures		b			
CE	People 9: Negotiating					
G91	Negotiate					
	Negotiation Strategy	Thomas & Kilman/Win-Win, Win-	t	+	b	
a	rregotiation strategy	Lose (analog to conflict management) Excellent Negotiation - Fisher, Ury,	ι	ι	IJ	
b	Harvard Method	Patton (4 principles, plus BAZO: Best Alternative Without Agreement)	t	t	b	



No.	Topics	Explanation	В	C	D	
С	Positional bargaining	Opening bid, target point, resistance point, outcome expectation, breaking point	t	t	b	
d	Stages in negotiation	Preparation, run-up, opening, exploration, implementation and closure	t	t		
e	Aspects of negotiation	Interests, balance of power, climate, content and latitude (constituency)	t	b		
CE	People 10: Result orientation					
G101	Results Orientation					
a	Efficiency, effectiveness and productivity		b	b	b	
b	Entrepreneurship	Entrepreneurship - Hisrich, Peters, Shepherd	b			
С	Principles and conditions continuous improvement	Kaizen: The Key To Japan's Competitive Success - Masaaki Imai	b	b	-	
d	Techniques for efficiency	Kaizen: 5S improvement approach, 5xW and 1xH, Kaizen: 4xM checklist	b	b		
е	Political and social sensitivity		t	b		

3.3 Technical/Professional competence elements (Practice).

No.	Topics	Explanation	В	\mathbf{C}	D	
CE	Practice 1: Design					
V11	Project approach					
a	Success and Failure Criteria		t	t	t	
b	Success and failure factors		t	t	b	
С	Project success and project management success		t	t	b	
d	Project performance management.		t	b		
e	Learning (and periodic recalibration) based on learning points (Lessons Learned)		t	t	b	
CE	Practice 2: Requirements and goals					
V21	Expectations and requirements					
a	Project objectives versus project goals	Purpose of the project (what the client wants to achieve with the project result) vs. objectives of the project (the	a	t	b	



No.	Topics	Explanation	В	C	D	
	_	mission statement for the				
		project team)				
b	Value Management		t	b		
С	Total cost of ownership		b	b		
d	Expectations, requirements and acceptance criteria	Explicit and implicit expectations, MoSCoW technique	a	t	b	
e	Specification and quality requirements	Functional and technical requirements, program of requirements	a	t	b	
f	Fit for use, fit for purpose		a	t	b	
CE	Practice 3: Scope					
V31	Scope and delineation					
a	Scope	Scoped definition, delineation and interfaces with other projects or initiatives	a	t	b	
b	Scope creep	Scopemanagement	a	t	b	
V32	Product decomposition					
a	Project decomposition		a	t	b	
b	Work decomposition structure (WBS	 Project structure coding WBS dictionary	a	t	b	
С	Product decomposition structure	Product flow chart, PBS, Product descriptions Swimlanes.	a	t	b	
V33	Configuration Management					
a	Configuration management and configuration items	ISO 10007:2017 Configuration management©	t	b		
b	Configuration item records and configuration management database		t	b		
С	Configuration management strategy and plan		t	b		
d	Configuration baselines		t	b		
CE	Practice 4: Time					
V/1	Planning and phasing					
v41	Plan levels	Project, phase and team plans	t	t	b	
b	Baselines	1 Toject, phase and team plans	a	t	b	
C	Bar Chart (Gantt Chart)			t	t	
	, , , , , , , , , , , , , , , , , , ,	Total slack, critical path,	L	L	ı	
d	Precedence chart	Planning Restriction End-Start	t	t		
e	Other planning restrictions	Start-start, start-end, end-end relationships - ALAP/ASAP, no earlier than etc.; lead, lag	a	b		



No.	Topics	Explanation	В	C	D	
	1	Free play				
f	Milestones, phases and decision points		t	t	b	
g	Phasing models	Linear phasing (waterfall), parallel or subproject phasing, development phasing, parallel phasing, timeboxing, subproject phasing	t	t	b	
h	Shorten time schedule	Crashing, fast tracking	t	t	b	
CE	Practice 5: Organization and informationmanagement					
V51	Project organization					
a	Project governance		a	t	b	
b	Principle principal/contractor	Three project interests: customer, user, supplier	b	b	b	
С	Principle separation of technology and management		b	b	b	
d	Project organization, project management team, project management structure	Project Organization Chart	a	t	b	
е	Roles and role descriptions		a	t	b	
f	Consultation structure and linking-pin principle		a	t	b	
g	Responsibilities matrix (RASCI model, RAM).		а	t	b	
V52	Information Management					
a	Information management and information management strategy		а	t	b	
b	Information versus data		b	b	b	
С	Document Management	Release levels, version management	t	t	b	
d	Information management infrastructure	Ü	t	t	b	
e	I/O matrix		t	b		
f	Information (management) plan		t	t	b	
g	Quality and security requirements information and document management	Among other legal requirements	b	b	b	
h	Project file structure	Management and specialist files	t	t	b	
CE	Practice 6: Quality					
1764	0					
	Quality		1.	1.	1.	
a	Process and product quality		b		b	
b	Standard operating procedures		b	b		



No.	Topics	Explanation	В	C	D	
С	Verification and validation	_	t	t	b	
d	Quality Management	Quality planning, assurance, control and improvement	t	t	b	
e	Quality management strategy and plan		a	t	b	
f	Basic quality tools	histogram, fishbone diagram, Pareto analysis flowchart	a	t	b	
g	Advanced quality tools	Run chart, control chart, scatter diagram,	a	t		
V62	Quality assessment, audit and evaluation					
a	Quality review, audit and evaluation		t	t	b	
b	Inspection methods and techniques		t	b		
С	Test concepts and methods		t	b		
d	Quality register, test register		t	t	b	
	, J					
CE	Practice 7: Finance					
V71	Cost estimate					
a	Cost composition	Incl. cost components, cost types, cost items and cost carriers	t	t	t	
b	Linking CBS with WBS and OBS	Management points/control accounts	t	t	t	
С	Reserves	Contingency and management reserves; risk budget, change budget, contingency budget, margin, tolerance	t	b	b	
MEO	Cart Management					
	Cost Management Procuration			b	b	
a b	Reconciliation of financial project and business records		t t		b	
С	Estimating, budgeting, monitoring		t	t	t	
d	Reporting Standards		t	t	t	
e	Cost and budget monitoring		a	t	t	
V73	Project Funding					
a	Project Funding	Internal and external financing; venture and non-risk financing options	b			
b	Financial control and liquidity planning		t	b		
CE	Practice 8: Resources					



	_		l	_	_	certificering
	Topics	Explanation	B	C	D	
V81	Capacity Management					
a	Capacity Management		t	t	b	
b	Leveling and smoothing		t	t	b	
С	Capacity Plan		t	t	b	
d	Critical-chain method	'Theory of constraints' - Goldrath: Student syndrome, Parkinson's law and multitasking, project buffers and run-up buffers	t	b		
	Describes O. Combranto O.					
CE	Practice 9: Contracts &					
	Procurement					
V91	Procurement					
a	Make or buy: analysis and decision-	- Purchasing or outsourcing	t	t	b	
b	making Procurement strategy and plan	- Role business strategy		b		
D	Procurement strategy and plan	- Longlist, shortlist	t	D		
С	Purchasing Process	Selection and award criteriaRelationship of project and procurement department	t	b	b	
d	RFI, RFS, RFP, RFQ		t	b		
e	Precontractual agreements	Letter of intent and pre- agreement and early implementation agreements.	t	b		
f	Collaborations	Consortium, comakership, General Partnership, back-to- back agreement	b			
g	European tender	Principles, sectors, threshold amounts, procedures, selection and award criteria.	a	t	b	
h	Procurement procedures		t	b		
V92	Agreements					
a	Contract types		t	b		
b	Common contract articles	General conditions	t	t	b	
С	Effort and result commitment		t	t	b	
d	Financial securities	Bank guarantees, letters of credit, export guarantees	t	b		
е	Contract Management		t	b		
f	Claim management	Defensive and offensive claim strategy.	t	b		
CE	Practice 10: Plan and control					
V101	Project preparation phase					
VIUI	Project mandate, project application					
a	and project preparation phase		t	t	b	



No.	Topics	Explanation	B	C	D	
b	Project assignment		t	t	b	
С	First project decision	Decision to Justify	t	t	b	
V102	Project definition phase					
a	Start-up workshops and kick-off meeting	Differences and characteristics	a	t	b	
b	Project management plan	Project definition phase	a	t	b	
С	Setting up project support		t	t		
d	Project review, second project decision	(Decision to Fund)	a	t	b	
V103	Estimation methods					
a	Gross-net (available) capacity	Deployment of people	a	t	b	
b	Estimation methods and techniques	Single or multi-expert estimates (Delphi method), equal bet, velocity analysis, historical data, analogies, effort models, parametric estimates (function point method), three-point estimation	a	t	b	
С	Uncertainty Analysis	PERT (mean and standard deviation), z-table	a	t		
V104	Control and reporting					
a	Management 'by Objectives'	Setting SMART goals	a	t	b	
b	Management 'by Exception'	Tolerances and escalations	a	t	b	
С	Daily management		a	t	b	
d	Managing a phase transition	Objection procedurePhase transition and phase plan	t	t	t	
е	Escalation procedure		a	t	b	
f	Project Management	Project management products	t	t	b	
g	Deming's management cycle	Plan-Do-Check-Act	t	t	t	
h	Management and reporting levels		t	t	t	
i	Earned Value Analysis		a	t		
j	Trend Analysis	Slip charts	a	a	t	
k	Various reports in the project	Progress report, phase final report, deviation report, project final report, learning points report	a	t	b	
V105	Change Control					
a	Change control versus change management		b	b	b	
b	Changes and project issues	Distinguish change requests, deviations from specifications, other project issues	t	t	t	
С	Change strategy and procedure	Issue Register	t	t	t	



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No.	Topics	Explanation		C		
d	Change authority and change budget.		t	t	b	
е	Priority and urgency		t	t	t	
V106	Closing					
a	Delivery and transfer of project result	 Statement of acceptance (user and management acceptance). Completion (handover, protocol of delivery), including 'as built' documents Commissioning 	t	t	b	
b	Wind down project	 Identify/recommend follow-up actions, including post-investment review Wind down project and project team, release Cleaning up, closing and transferring project file 	t	t	b	
С	Evaluation	Project justification (project final report) and project evaluation (lessons learned report)	t	t	b	
d	Closure and discharge		t	t	b	
CE	Practice 11: Risk and opportunities					
V111	Risk management: terms, definitions					
	and categories			_	l.	
a	Risk management strategy		a	t	b	
b	Risk Management	Difference le struccu	t	t	t	
С	Risks and opportunities	Difference between risks/opportunities and issues	b	t	b	
d	Risk terms	including risk exposure, willingness, aversion and tolerance	b	b	b	
e	Opportunity/risk owner and opportunity/risk action holder		t	t	b	
g	Probability, impact and horizon		t	t	b	
h	Different types of risks and opportunities	Internal and external risks and opportunities Project and business risks and opportunities	t	b		
i	Risk and opportunity categories	Political, economic, technological, legal and environmental (PESTLE)	t	t	b	
V1112	Diele managament from accept					
	Risk management framework ISO 31000©;2018 Risk management			b		
a	The 8 risk measures		ı	Ŋ		
b	(in ICB4 par. 4.5.11.4)	- avoidance	t	t	t	



No.	Topics	Explanation	В	C	D	
		 accepting/increasing the risk to take advantage of an opportunity removal of the source of risk reducing probability reducing the impact/impact sharing the risk with another party accepting the risk contingency plan seizing the opportunity 				
c	The 4 opportunity measures (in ICB4 par. 4.5.11.4)	 sharing the opportunity with a third party increasing probability and/or impact ignore 	t	t		
d	Inherent, residual and secondary risk		b	b	b	
V113	Risk management techniques					
a	Risk and opportunity register	Includes risk matrix	t	t	b	
b	Risk and probability identification techniques	Risk decomposition structure, fishbone diagram/cause and effect diagram, Pre-mortem analysis	t	t		
С	Risk and opportunity assessment techniques	Among others: Monte Carlo, scenario planning, sensitivity analysis, decision tree, expected monetary value, probability theory and statistical techniques, among others	t	b		
d	Time and cost reserves		a	t	b	
CE	Practice 12: Stakeholders					
V121	Stakeholder analysis and stakeholder management					
а	Analyze stakeholders	Identify stakeholders, recognize interrelationships, analyze interest and influence, establish relationship to project	а	t	t	
b	Stakeholder Management	Stakeholder management strategy and communication plan	t	t	b	
С	Engaging stakeholders	 Inform, maintain interest, actively consult, actively engage Expectation management 	a	t	b	
CE	Dragtigo 12. Change and trans	formation				
LE	Practice 13: Change and trans	IOTHIALION				
			J			



No.	Topics	Explanation	В	\mathbf{C}	D	
V131	Organizational Change					
a	Change Management		t	b	b	
b	Change management approach		t	b	b	
c	Kotters 8-stage model of change		t	b		
d	Diffusion of innovations - Rogers		t	b		
e	Disciplines of the Learning Organization/The fifth discipline - Senge		t	b		